**Sales Commission on Point of Sales**

**Document Version :**

1.3.0

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**Sales Commission on Point of Sales**

* **User List:**
  + **Sales Manager:** Alexander
  + **Sales Person:** Toni Rhodes

**1.0 Settings**

* Set a ‘When To Pay’ and ‘Calculation Based On’ value on point of sale settings menu.

**1.1 Sales Team**

* If you select sales team on ‘Calculation Based On’ you can follow below steps.
* Set ‘POS Sales Manager Commission(%)’ and ‘POS Sales Person Commission(%)’ on Sales Team.
* Set a ‘Sales Team’ on user.
* After you sales product using POS then sales confirmation worksheet and sales commission lines auto created.
* **Commission Calculate**
  + **Sales Manager Commission(%):** 8%
  + **Sales Person Commission(%):** 10%
  + **Order Total:** 431.20
  + **Manager Commission:** 34.50 Ex. ((431.20 \* 8)/100)
  + **Person Commission:** 43.12 Ex. ((431.20 \* 10)/100)

**1.2 Product Category**

* If you select POS Product Category on ‘Calculation Based On’ you can follow below steps.
* Set ‘POS Sales Manager Commission(%)’ and ‘POS Sales Person Commission(%)’ on POS Product category.
* After you sales this category products using POS then sales confirmation worksheet and sales commission lines auto created.
* **Commission Calculate**
  + **Sales Manager Commission(%):** 12%
  + **Sales Person Commission(%):** 15%
  + **Order Total:** 3349.40
  + **Manager Commission:** 401.93 Ex. ((3349.40 \* 12)/100)
  + **Person Commission:** 502.41 Ex. ((3349.40 \* 15)/100)

**1.3 Product**

* If you select Product on ‘Calculation Based On’ you can follow below steps.
* Set ‘POS Sales Manager Commission(%)’ and ‘POS Sales Person Commission(%)’ on Product.
* After you sales this products using POS then sales confirmation worksheet and sales commission lines auto created.
* **Commission Calculate**
  + **Sales Manager Commission(%):** 10%
  + **Sales Person Commission(%):** 12%
  + **Order Total:** 40000
  + **Manager Commission:** 4000 Ex. ((40000 \* 10)/100)
  + **Person Commission:** 4800 Ex. ((40000 \* 12)/100)

**2.0 Create Invoice**

* Create a vendors bill using ‘Create Invoice’ button.